

# News Release

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**UniGroup, Inc.**

United Van Lines, Inc.  
Mayflower Transit, Inc.  
UniGroup Worldwide, Inc.  
Total Transportation Services, Inc.  
Vanliner Group, Inc.  
Pinnacle Group Associates, Inc.

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## **TOTAL TRANSPORTATION SERVICES ANNOUNCES ORGANIZATIONAL CHANGES *Industry Veteran Biffignani to Retire; Patrick Baehler to Succeed***

ST. LOUIS – Total Transportation Services, Inc., a leading supplier of equipment and specialized service needs for the moving and storage industry, recently announced organizational changes in its executive leadership. Glenn Biffignani will retire from serving as the president of Total Transportation Services on Jan. 2, 2005, and Patrick G. Baehler, currently the company's vice president of sales and marketing, has been named his successor. The announcement was made by Richard H. McClure, president of UniGroup, Inc., the parent company of Total Transportation Services.

Biffignani has been a member of the UniGroup management team since 1993, when he joined the company as director of support services. In 1996, he was named president of United Leasing, Inc., whose name was changed the following year to Total Transportation Services. McClure said that under Biffignani's leadership, the company has become a major supplier of transportation equipment services, including leasing and financing, while achieving a 97 percent customer satisfaction rating. Glenn also served as chairman of UniGroup's Corporate Benefits Committee.

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*Total Transportation Services Announces Organizational Changes – add one*

Baehler joined the company as a sales representative in 1981. Prior to that, he worked for Ryder Truck Rental. Through his years with the UniGroup companies, Baehler has held a succession of positions, including marketing manager, director of sales and marketing, director of operations, and director of corporate sales. He was named vice president of sales and marketing for Total Transportation Services in 1995. Baehler earned his bachelor's degree in business from University of Missouri at St. Louis and his MBA in management from Webster University in St. Louis, Mo.

Total Transportation Services, with headquarters in Fenton, Mo., is a supplier of equipment and specialized service needs for the moving and storage industry, with the company Trans Advantage, Inc., handling its principal operating activities. Total Transportation Services is an operating company of UniGroup, Inc., a \$2 billion transportation and relocation services company. Through its subsidiaries United Van Lines and Mayflower Transit, UniGroup, Inc. operates one of the largest privately owned trucking fleets in the United States.