

# news release

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## **WILLIAM B. MEYER, INC. EXPANDS AGAIN**

*Boosts Records Storage Capabilities Throughout the Northeast Corridor*

STRATFORD, Conn. -- In celebration of 90 years in the transportation industry, William B. Meyer, Inc., an agent for United Van Lines, has expanded regionally for the second time in as many months by acquiring the Bay State Record Services Center. William B. Meyer, Inc. will now operate its record storage and management services from locations in Chicopee and Franklin, Mass., in addition to its headquarters in Stratford, Conn. and its facility in Bedford Hills, N.Y. A book depository is also located at the Franklin location. In July 2005, William B. Meyer, Inc. acquired the transportation and hauling operations of Bay State Moving Company.

This acquisition will immediately increase William B. Meyer, Inc.'s current records management client base by 20 percent. The company is now able to offer professional records management services throughout the Northeast corridor from New York City to Boston. William B. Meyer, Inc. also offers off-site data vault storage and management at its Stratford and Bedford Hills facilities. As a family owned and operated company, William B. Meyer, Inc. is confident that this acquisition will continue to diversify and expand its customer base, add new markets and provide growth opportunities for its staff. The management team and all of the administrative, warehouse and driver staff of Bay State Record Service Center will be joining William B. Meyer, Inc.

"It is with pleasure that I am placing my company in such capable hands," former owner of Bay State Record Service Center Elizabeth Schofield said. "We have always prided ourselves on our reputation for outstanding quality of service at Bay State and we know that the legacy of our organization will continue and flourish under the direction of William B. Meyer."

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*William B. Meyer Expands Again – add one*

”The acquisition of Bay State Record Service Center is a means for William B. Meyer to expand our records management service offerings throughout the Northeast corridor. We are very excited about our expansion, which will support both our short-term and long-term growth strategies. We are confident in its success,” said Tom Gillon, president of William B. Meyer, Inc.

“This is an important acquisition for William B. Meyer,” said Chuck Mattes, executive vice president of William B. Meyer, Inc. “As we celebrate our growth over the past 90 years, we are pleased to continue our expansion efforts in a direction that allows us to offer the expertise of William B. Meyer’s record management business line at our new locations.”

William B. Meyer, Inc., one of the largest transportation, storage and logistics providers in the Northeast, specializes in corporate, household and commercial relocation, as well as household goods storage and records management storage with off-site data protection services. Its expertise also includes home delivery, office interiors, library relocation, order fulfillment, courier services and rigging. For more information about William B. Meyer, Inc., visit [www.williamsbmeyer.com](http://www.williamsbmeyer.com).

United Van Lines transports electronic equipment, trade show exhibits and displays, works of art, and specialized freight, in addition to household goods. United, with headquarters located in suburban St. Louis, maintains a network of 1,000 affiliated agencies in 135 countries around the world. More information about United and its services can be obtained through the company’s Web site at [www.unitedvanlines.com](http://www.unitedvanlines.com).