

# news release

For more information or e-mail version:  
Jennifer Bonham  
636-349-2508  
jennifer\_bonham@unigroupinc.com

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## **SOUTHEAST, WEST CONTINUE TO ATTRACT RESIDENTS AS MIDWEST, NORTHEAST SEE MORE LEAVE**

*United Van Lines Releases 2005 Migration Study*

ST. LOUIS – During the year 2005, many people packed up and moved their homes to the Southeast and West, while the Midwest and Northeast experienced an increase in residents leaving, as measured by the business trends of United Van Lines, the nation's largest household goods mover.

The statistics are among the findings of United's 29th annual "migration" study that tracks where its customers, over the last 12 months, moved from and the most popular destinations. The findings were announced by United Vice President Carl Walter.

United has tracked shipment patterns annually on a state-by-state basis since 1977. For 2005, the accounting is based on the 226,353 interstate household moves handled by United among the 48 contiguous states, as well as Washington, D.C. In its study, United classifies each state in one of three categories -- "high inbound" (55% or more of moves going into a state); "high outbound" (55% or more of moves coming out of a state); or "balanced." Although the majority of states were in the "balanced" category last year, several showed more substantial population shifts.

Movement into the mountain West increased in 2005, with Oregon (63.6%) continuing its 18-year, high-inbound trend and having the highest inbound migration of all states in the study. While still a high-inbound state, Nevada (60.1% inbound) witnessed the fewest moves coming in since 1998. Idaho (61.9% inbound), classified as high inbound for the past 18 years, saw its highest inbound year since 1998; and Arizona (60.1% inbound) saw its highest inbound since 1996.

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Although not considered “high inbound,” the other mountain West states also welcomed the arrival of new residents. Colorado (53.5% inbound) continued its three-year inbound trend and had nearly 2% more moves into the state as compared to last year. New Mexico (54.2% inbound) and Montana (54.4% inbound) retained their four-year inbound status. Utah (50.1% inbound) and Wyoming (50.1% inbound) boasted a more than 2% increase in moves as compared to 2004.

In addition to the West seeing an inbound migration influx, the Southeastern states also were a top migration spot. North Carolina (61.3%) and South Carolina (59.0%) continued their 12-year inbound tradition, while Alabama (58.9%) continued its three-year, high-inbound trend. Two southeastern states saw their highest arrival percentage in years: Georgia (55.2%, highest percentage since 1982); and Tennessee (58.0%, highest percentage since 1995). Kentucky (55.3%) welcomed its first year as a high-inbound state since the inception of the study.

Rounding out the list of high-inbound states is Washington, D.C. (61.4%), which has remained inbound since the first year of the study.

Some other noteworthy inbound-migration states in 2005:

- While Florida (54.2%) has been inbound since the survey commenced, this year marked the lowest number of relocations to the state since 2000.
- Texas (53.9%) continued inbound movement since 1989 and saw slightly (1.3%) more people move in as compared to last year.
- As compared with 2004, Washington (53.4%) became the destination for 2.7% more residents.

States in the Northeast and Midwest generally showed an outbound trend, according to United’s records. New York (59.8%) has been an outbound state since the survey was established, but after eight years as a balanced state, Rhode Island (57.0%) jumped to the high-outbound list this year. Continuing their outbound tradition, New Jersey (60.4%, outbound since 1997) and Pennsylvania (56.0%, high outbound for the past two years) also saw residents depart.

Not identified as “high outbound,” but following the outbound trend in the Northeastern part of the country, Connecticut (53.5%) saw its third successive year of

out-migration and Maryland (53.5%) continued its 13-year outbound tradition. Maine (51.2%) observed 3% more relocations leave in 2005 than 2004, and Massachusetts (54.1%) lost residents for the 18<sup>th</sup> year straight.

Toward the middle of the country, Midwestern states also experienced outbound migration. Although considered high outbound, two states had less people leaving than they did last year: Indiana (59.9% outbound; 4.2% less than 2004) and Illinois (58.4% outbound; 2.1% less than 2004). Other states in the Midwest also showed an outbound trend: Missouri (50.8%, but this year marked the fewest people leaving since 1995); Nebraska (50.7%, after two years of inbound migration, Nebraska saw the departure of residents) and Kansas (52.6%, continued nine-year outbound trend).

The other "high-outbound" states in this year's study were:

- California (55.7%) – 2005 marks the first time the state has seen a high outbound number since 1995.
- Louisiana (57.9%) – With many difficult challenges throughout the year, the state saw 4.5% more outgoing moves after being classified as a balanced state for the past four years.
- North Dakota (67.8%) – This year marked the highest outbound migration since 2001 for the state.
- Michigan (63.9%) – From the inception of the study, Michigan has been an outbound state.

Walter said the United Van Lines study, through the years, has been shown to accurately reflect the general migration patterns in various regions of the country. He also noted that real estate firms, financial institutions, and other observers of relocation trends regularly use the United data in their business planning and analysis activities.

United Van Lines, with headquarters in suburban St. Louis, maintains a network of 1,000 affiliated agencies throughout the world. As the nation's largest mover, United holds more than 30 percent of the market, which is nearly double the market share of the second largest carrier. More information about United and its services can be obtained through the company's Web site at [www.unitedvanlines.com](http://www.unitedvanlines.com).

Editor's note: Attached, for your reference, is a listing of total shipments by United Van Lines in each state, including a breakdown of inbound and outbound shipments by number and percentage, as well as a map showing migration trends for each state. If you are interested in specific information for your area, please contact Jennifer Bonham at 636-349-2508 or [jennifer\\_bonham@unigroupinc.com](mailto:jennifer_bonham@unigroupinc.com).

**UNITED VAN LINES  
 JANUARY - DECEMBER 2005  
 (BASED ON 226,353 SHIPMENTS)  
 SEQUENCED ALPHABETICALLY**

<u>STATE</u>	<u>TOTAL SHIPMENTS</u>	<u>INBOUND SHIPMENTS</u>	<u>OUTBOUND SHIPMENTS</u>	<u>% INBOUND SHIPMENTS</u>	<u>% OUTBOUND SHIPMENTS</u>
ALABAMA	5,571	3,280	2,291	58.9%	41.1%
ARIZONA	18,027	10,840	7,187	60.1%	39.9%
ARKANSAS	2,941	1,609	1,332	54.7%	45.3%
CALIFORNIA	50,919	22,542	28,377	44.3%	55.7%
COLORADO	13,407	7,169	6,238	53.5%	46.5%
CONNECTICUT	5,566	2,587	2,979	46.5%	53.5%
DELAWARE	1,153	619	534	53.7%	46.3%
DISTRICT OF COLUMBIA	1,702	1,045	657	61.4%	38.6%
FLORIDA	34,327	18,601	15,726	54.2%	45.8%
GEORGIA	16,447	9,082	7,365	55.2%	44.8%
IDAHO	2,997	1,856	1,141	61.9%	38.1%
ILLINOIS	17,627	7,340	10,287	41.6%	58.4%
INDIANA	6,797	2,725	4,072	40.1%	59.9%
IOWA	2,702	1,475	1,227	54.6%	45.4%
KANSAS	4,441	2,103	2,338	47.4%	52.6%
KENTUCKY	4,326	2,391	1,935	55.3%	44.7%
LOUISIANA	4,893	2,062	2,831	42.1%	57.9%
MAINE	1,960	957	1,003	48.8%	51.2%
MARYLAND	10,635	4,940	5,695	46.5%	53.5%
MASSACHUSETTS	9,796	4,498	5,298	45.9%	54.1%
MICHIGAN	10,089	3,642	6,447	36.1%	63.9%
MINNESOTA	9,135	4,142	4,993	45.3%	54.7%
MISSISSIPPI	3,196	1,498	1,698	46.9%	53.1%
MISSOURI	8,635	4,252	4,383	49.2%	50.8%
MONTANA	2,375	1,292	1,083	54.4%	45.6%
NEBRASKA	2,166	1,068	1,098	49.3%	50.7%
NEVADA	6,051	3,636	2,415	60.1%	39.9%
NEW HAMPSHIRE	2,047	1,110	937	54.2%	45.8%
NEW JERSEY	10,723	4,244	6,479	39.6%	60.4%
NEW MEXICO	4,508	2,444	2,064	54.2%	45.8%
NEW YORK	17,994	7,230	10,764	40.2%	59.8%
NORTH CAROLINA	16,072	9,860	6,212	61.3%	38.7%
NORTH DAKOTA	1,501	484	1,017	32.2%	67.8%
OHIO	14,011	6,383	7,628	45.6%	54.4%
OKLAHOMA	4,396	2,066	2,330	47.0%	53.0%
OREGON	8,167	5,193	2,974	63.6%	36.4%
PENNSYLVANIA	12,682	5,575	7,107	44.0%	56.0%
RHODE ISLAND	1,380	593	787	43.0%	57.0%
SOUTH CAROLINA	7,501	4,423	3,078	59.0%	41.0%
SOUTH DAKOTA	959	459	500	47.9%	52.1%
TENNESSEE	8,682	5,038	3,644	58.0%	42.0%
TEXAS	36,448	19,655	16,793	53.9%	46.1%
UTAH	4,276	2,144	2,132	50.1%	49.9%
VERMONT	844	444	400	52.6%	47.4%
VIRGINIA	16,946	8,723	8,223	51.5%	48.5%
WASHINGTON	15,930	8,503	7,427	53.4%	46.6%
WEST VIRGINIA	1,178	577	601	49.0%	51.0%
WISCONSIN	7,538	3,432	4,106	45.5%	54.5%
WYOMING	1,042	522	520	50.1%	49.9%
COUNT	49				
<b>TOTAL</b>		<b>226,353</b>	<b>226,353</b>		

